

JASON LAGRASSE

Summary

I am seeking a career with dynamic challenges that will allow me to exercise my accumulated skill sets in sales, programming, and research to stimulate company growth and growth as an individual. My goal is to become an asset in a company where my unique abilities in problem solving and erudite learning are valued and helpful to my colleagues and superiors.

Skills

- Relationship Selling
- Customer Needs Assessment
- Merchandising
- Programming
- Mathematics
- Communication
- Creative Problem Solving
- Sales Goals Attainment
- Creative Problem-Solving
- Time Management

Projects

Personal Portfolio Website (<https://www.cutoffdragon.com>)

- Designed using the cutting edge technology of Next.js, the Jason LaGrasse programming portfolio is a vibrant showcase of versatility, expertise and prolific programming borne of passion.
- The front-end oriented portfolio utilizes React to its greatest extent, while making use of SaSS style sheets and a Node.js Server.

BiblioTech(<https://bibliotech-production-7fce.up.railway.app>)

- The initial project that began the programming journey. BiblioTech, (a technological nuance of the French word for library) is a library application that allows users to search books and authors to obtain embedded previews of queried titles. Users may also create an account to track their reading list, and set preferences for the look and feel of the website.
- This full-stack application uses Pug, an html preprocessor, along with SaSS for the front-end. MongoDB is utilized for the database, while Express and Node.js handle the back end processes.

QuizForge(<https://quizforge-client-production.up.railway.app>)

- The second project in the programming journey, QuizForge, allows users to create their own original internet quiz using a simple, guided build process. Quiz creators can choose to take their own quiz for fun, or take quizzes created by other users like themselves.
- QuizForge offered a challenge which in turn granted expertise in React, Bootstrap, and PostgreSQL. The back-end processes are handled by Express and Node.js.

Education

Degree/Date of Graduation

- Bachelor's in Political Science and History – University of South Carolina
August 2017 – May 2021
- Riverhead High School – Riverhead, NY
September 2013 – June 2017

Experience

Bottles Beverage Superstore – Columbia, SC

Liquor Store Manger and Liquor Buyer— January 2021 – present

- Using knowledge and expertise to engage in friendly, professional interactions to effectively determine and meet our clientele's needs in a timely manner
- Developing trusting relationships with customers by developing personal connections
- Finding creative ways to arrange new merchandise with signage and appealing displays to encourage sales and move over-stock items
- Exceeding sales goals by making suggestions and successfully cross-selling similar products
- Receiving large amounts of product and approving price changes in a dynamic, fast paced setting
- Communicating with sales representatives, merchandisers, and truck drivers from myriad businesses to coordinate pricing

Dufy's Deli – Jamesport, NY

Deli Manager — May 2019 – August 2020

- Tasked with ensuring excellent food quality and exceptional customer service
- Remaining open to communications to maintain a professional, effective work environment
- Ensuring the cleanliness and tidiness of the storefront by remaining organized and focused on daily tasks
- Cash handling and cash management duties, including accurate end of day balancing
- Replacing product and ordering new product as the stock is depleted

Waterworks Plumbing & Heating – Laurel, NY

Plumber's Assistant — May 2017 – January 2019

- Helped plumber work efficiently by carrying and organizing supplies, tools and equipment
- Maintained tools and equipment to keep supplies in excellent working order

- Remained focus on ensuring safety around work area at all times
- Learned how to complete semi-skilled work tasks relating to the job at hand

Abercrombie & Fitch – Riverhead, NY

Sales Associate — May 2016 – July 2017

- Helped customers find specific products, answered questions and offered product advice
- Completed daily recovery tasks to keep areas neat and tidy for maximum productivity
- Answered product questions with up-to-date knowledge of sales and promotions

Certifications and Acknowledgements

- *Cicerone Certified Beer Server — April 2022 - Present*

Level 1 Cicerone certification: The level one Cicerone certification demonstrates mastery over beer terminology and serving beer. This certification is known formally as the ‘Beer Server’ certification, which entails that the recipient possesses detailed knowledge on the topic of serving beer in a sanitary manner with scientific accuracy.

- *FreeCodeCamp.org Certifications — August 2022 - Present*
 - Responsive Web Design certification: The first certification I obtained through FreeCodeCamp was in Html and CSS. This provided the foundation for my skill set in programming which inspired me to pursue further knowledge in the industry. The projects necessary to complete the certification tasked me with creating visually appealing web pages containing forms with various input elements among a broad range of text elements and styling.
 - JavaScript Algorithms and Data Structures certification: The second certification involved learning JavaScript. This complex language would inspire me in its endeavors of logical problem solving through loops, if statements, and objects. I would go on to specialize in JavaScript as I delved deep into my self-education in programming. The projects required to obtain the certification involved exploiting

algorithms to solve unique puzzles such as a palindrome checker and Caesar's cipher.

- Front End Development Libraries certification: Obtaining the skill sets necessary to further my knowledge of front-end programming gave me the drive to develop beautiful, interactive web pages. Technologies such as bootstrap, jQuery, SASS, React, and Redux are some of my most valuable tools in designing web pages.
- Data Visualization Certification: Provided the means to visualize data in the form of bar charts, scatter plots, data trees, maps, and more using the technology D3.
- Relational Database Certification: Another passion was provoked through learning about relational databases such as PostgreSQL. I also gained valuable knowledge in terminal commands such as bash scripting, nano, and version control with git.
- Back End Development and APIs Certification: I gained the bulk of my skill set in the completion of the back-end development certification. Using the knowledge from these courses and combining it with my established learning of front-end libraries, I was able to complete two full stack applications to date. The main technologies which were utilized were node.js and MongoDB.
- Scientific Computing with Python Certification: Understanding the syntactical differences between Python and JavaScript gave me a reason to seek out other technologies to understand how their functionality can overlap.